

CBI "RMB Trade Connect"

Your China Cross-Border Trade Partner of Choice



Helping customers build financial bridges to meet their China-related cross-border trading needs has always been a focus and priority of CITIC Bank International (CBI). With the recent launch of the RMB Cross-Border Trade Settlement Pilot Scheme, we are well-positioned with our service capabilities and our China connectivity to help you grow your trade business more effectively and efficiently.

CBI offers a comprehensive range of RMB services to Hong Kong corporates to help you manage your growing cross-border trade and cash management needs, offering you thoughtful and convenient solutions so you can focus on developing and expanding your business.

Simple RMB Accounts Opening

Start taking advantage of our integrated RMB Trade Connect cross-border solutions by opening an RMB Trade Settlement Corporate Account with us now. Thereafter, you can get access to our range of banking services for the purpose of managing your trade proceeds and payments.

Enjoy full flexibility on deposit amounts, minimum balances or deposit tenors for the following basic banking services:

- RMB Trade Settlement Corporate Savings Account
- RMB Time Deposits
- RMB Trade Settlement Corporate Current Account

Exchange & Remittance Services

To manage your payments for trade transactions, you can exchange any currencies into RMB. Conversely, funds in your RMB deposit accounts can be converted back to any currencies. You can also conduct RMB inward and outward remittances to and from your RMB accounts.

Flexible Cashflow Management Through Funds Pooling

To maximise flexibility in your cashflow management for cross-border trade settlement, we can help you pool your funds into your RMB account with us via interbank transfers from other banks, or through RMB cash or cheque deposits in Hong Kong.

Capital Preservation

To protect and preserve the value of your RMB deposits as part of your overall cash management objective, we offer variable rates for RMB time deposits or bring you opportunities to invest in RMB bonds issued in Hong Kong from time to time. We can also help you structure treasury solutions such as non-deliverable forwards in times of RMB exchange rate volatility.

Trade & Trade Finance Services

We offer a full array of trade and trade finance services, including but not limited to letters of credit (LCs), documentary collection, bills drawn under LCs, and trade finance. These capabilities are now extended to include RMB trade between yourself and your business partners.

Extended Resource Network In China

CBI is an integral part of the cross-border business franchise of China CITIC Bank (CNCB). We have been partnering successfully with CNCB to deliver seamless one-stop cross-border financial solutions to customers in China, Hong Kong and rest of Asia. When you bank with us on your cross-border trading needs, we can also help you gain access to the vast resource network of CNCB in the Mainland to support your domestic banking needs.

Contact Us Now

For further information on how you can take advantage of our RMB Trade Connect services, contact your CBI Relationship Manager, or visit our website on www.citicbankintl.com.

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